



Guidewire Congratulates Mercury Insurance on Being Named a 'Model Insurer' in Celent's 2011 Report

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Award recognizes Mercury Insurance for its simultaneous replacement of three legacy core processing systems with Guidewire InsuranceSuite®

SAN MATEO, Calif., March 3, 2011:

Guidewire Software, a leading provider of flexible core systems to property/casualty (P/C) insurers, today announced that its client, Mercury Insurance Group, a multi-line insurance organization, has been named a "Model Insurer" in Celent's *Model Insurer 2011: Case Studies for Effective Technology Use in Insurance* report.

Mercury Insurance was recognized as the sole honoree in the *Core Systems Suite* category for its simultaneous implementation of three core processing systems with Guidewire InsuranceSuite® systems: Guidewire PolicyCenter®, Guidewire BillingCenter® and Guidewire ClaimCenter®. Mercury Insurance was also recognized for its best practices in optimization of infrastructure, effective project management, and IT/business alignment.

"Mercury's implementation of the Guidewire product suite serves as an example of how insurers can effectively employ an agile project management methodology to deliver three core processing systems," said Michael Fitzgerald, senior analyst with Celent and author of the report. "The Mercury project deserves recognition given its complexity, the superior coordination and project management that was required, and the strength of both Mercury's business and IT partnership, and its partnership with its technology partner."

"Guidewire congratulates Mercury Insurance on winning Model Insurer recognition from Celent," said Marcus Ryu, chief executive officer, Guidewire Software. "The Mercury organization embraces technology as a key enabler in furthering its goals to enhance customer service and expand business capabilities. We are extremely proud of what they are achieving and the role that Guidewire technology is playing in their success. We thank Celent for acknowledging their achievement."

The **Celent Model Insurer 2011: Case Studies of Effective Technology Use in Insurance** recognizes 25 insurance technology initiatives as "Model Insurer Components" and names the Celent Model Insurer of the Year. These case studies represent best practices in the use of technology and span key areas of the product and policyholder life cycle, including product definition, distribution, underwriting, policy administration, service, claims, and infrastructure. The report also reviews IT best practices and measurable business results used in evaluating the Model Insurer Components. Members of Celent's [Property/Casualty Insurance](http://www.celent.com/research/property-casualty-insurance) research services can download the report at <http://www.celent.com/reports/celent-model-insurer-2011-case-studies-effective-technology-use-insurance>. Non-members should contact info@celent.com for more information.

About Mercury Insurance Group

Mercury Insurance Group (NYSE-MCY) is a multiple line insurance organization offering predominantly personal automobile and homeowners insurance through a network of independent producers in the country's top insurance markets. Mercury is focused on providing its policyholders with high quality insurance products at an affordable rate, while also providing its customers with industry-leading service and protection. For more information, visit the Company's website at www.mercuryinsurance.com.

About Guidewire Software

Guidewire Software is a provider of core system software to the global Property/Casualty (general) insurance industry. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance – underwriting and policy administration, claims management, and billing. Guidewire is headquartered in San Mateo, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, and Toronto. For more information, please visit www.guidewire.com.