



SSQ General Insurance Selects Guidewire for Policy Administration, Billing, and Claims Management

November 3, 2010

Guidewire Insurance Suite™ provides the technology foundation which will enable SSQ to more quickly and efficiently meet customer needs

SAN MATEO, California, November 3, 2010:

SSQ General Insurance Company (SSQ), a Quebec direct insurer, to group members as well as to the general public, and Guidewire Software®, a leading provider of flexible core systems to property/casualty (general) insurers, today announced that SSQ has selected the Guidewire InsuranceSuite as its new policy administration, billing and claims platform for its lines of personal business. Guidewire InsuranceSuite applications (PolicyCenter, BillingCenter and ClaimCenter) will be deployed to provide a foundation on which SSQ can build and support its fast growing business.

SSQ, a 150 M\$ direct written premium company offering auto, home and commercial coverage to 147,000 policy holders, has achieved a double digit growth over the last few years. In order to support its business, SSQ has three major objectives: prioritizing growth, improving profitability and developing new markets. These objectives require core system flexibility and scalability. SSQ wanted its new systems to be web-based, intuitive and to include workflow management and best practices tools to support its staff in attending customers.

“Guidewire’s record of success sets it apart from other insurance software vendors,” said Gilles Mourette, President of SSQ General Insurance Company. “We believe we have found a knowledgeable partner in Guidewire, they understand our business and will work with us to ensure our success.”

“Guidewire’s InsuranceSuite products appealed to us as functionally strong systems designed to work well together and integrate easily with our other applications to best support our business,” said Denis Delmaire, Vice President, IT, SSQ General Insurance Company. “They are an ideal fit for our company and we are excited about the project and the possibilities that lie ahead for our employees and clients.”

The Guidewire InsuranceSuite will enable SSQ to:

- Improve the agility needed to expand its product portfolio;
- Gain real-time visibility into core operations and information;
- Improve efficiency of the underwriting process by providing instant access to information standards, and tools that allow a rapid assessment of applicant risk;
- Utilize workflow management to support allocation, prioritization and tracking of participant tasks (e.g. underwriters, loss adjusters, reviewers etc.); and
- Integrate with external partners, suppliers and other market solutions for a streamlined insurance experience.

“SSQ General Insurance Company is a great addition to the Guidewire family and to our growing group of Canadian insurance customers,” said Marcus Ryu, chief executive officer, Guidewire Software. “We look forward to working with SSQ’s team in helping SSQ successfully achieve its objectives.”

The Guidewire InsuranceSuite provides the flexible, core systems essential for the mission-critical operations of property/casualty (general) insurers competing in today’s market: underwriting, policy administration, billing and claims. The suite was designed using a modular approach, enabling insurers to select individual applications or a pre-integrated set, driven by their requirements and priorities. The suite provides the flexibility insurers need to deliver insurance the way they want to by rapidly delivering better products and service to their policyholders and agents, while improving underwriting discipline and lowering operational costs. Insurers’ personnel (including underwriters, customer service representatives, adjusters, supervisors, and executives) gain intuitive, productive role-specific user interfaces. Insurer IT organizations gain flexibility in addressing evolving business requirements through consistent tools for configuring and enhancing operational data stores, user interfaces, workflows and business logic across their underwriting, policy administration, billing and claims systems.

About SSQ General Insurance Company

SSQ, General Insurance Company Inc. (SSQ) is a member of the SSQ Financial Group, an extensive financial institution that offers a wide range of financial products and services.

SSQ is a direct insurer offering automotive, home and business insurance protection to group members as well as to the general public. It sells its insurance products through its call center and its affiliated agents. For more information, please visit www.ssqauto.com.

About Guidewire Software

Guidewire Software is a provider of core system software to the global Property/Casualty (general) insurance industry. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance – underwriting and policy administration, claims management, and billing. Guidewire is headquartered in San Mateo, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, and Toronto. For more information, please visit www.guidewire.com.