



## Triple Recognition for Guidewire in Celent's Insurance Software Deal Trends Report

June 30, 2010

**Guidewire named a Traction Leader, a Leading Billing Vendor, and a Leading Claims Vendor in the Property/Casualty insurance market**

SAN MATEO, Calif., June 30, 2010:

Guidewire Software®, a leading provider of flexible core systems to property/casualty insurers, today announced that it has earned high marks in Celent's recent [2010 Insurance Software Deal Trends](#) report. In addition to ranking among the top ten Traction Leaders, Guidewire was also recognized as a Leading Vendor in both Billing and Claims.

"Today's Traction Index leaders continue to show that their past experience and in-depth knowledge of the insurance vertical can be beneficial for an insurer looking for an IT vendor provided solution to their needs," says Mike Fitzgerald, Senior Analyst in Celent's Insurance practice. "Among the participating vendors in our report, Guidewire Software's ranking on Celent's Traction Index puts them among the top IT vendors that should be considered by insurers."

"We offer our congratulations to Guidewire Software for being named a leading vendor in both Billing and Claims in Celent's Deal Trends 2010 report," said Karen Monks, Analyst in Celent insurance practice. "This year it is evident that insurers value IT partners who understand their business strategy as well as their budgetary and operational needs. The down economy solidified several insurer/vendor relationships as insurers increasingly looked to their existing IT partners to meet their needs. Guidewire Software's success in 2008 and 2009 highlights them as a trusted IT partner in today's insurance market."

Commenting on the recognition, Guidewire's chief executive officer John Raguin said, "It is always gratifying to see the Guidewire team earn recognition for their hard work and tireless commitment to our customers' ongoing success. We are especially pleased with our rankings in this year's report. While we have previously been named a Leading Claims Vendor, this is the first year that we have also been recognized as a Leading Billing Vendor, which is quite exciting for us. Our thanks to Celent for producing the report, and to our clients for continuing to put their trust in our people and products."

### About Guidewire Software

Guidewire Software is a provider of core system software to the global Property/Casualty (general) insurance industry. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance – underwriting and policy administration, claims management, and billing. Guidewire is headquartered in San Mateo, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, and Toronto. For more information, please visit [www.guidewire.com](http://www.guidewire.com).