



Tenzing Joins Guidewire Software PartnerConnect Program

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New Zealand management and technology consulting company becomes newest PartnerConnect Affiliate Member

AUCKLAND, New Zealand & SAN MATEO, Calif.--(BUSINESS WIRE)--Jan. 31, 2012-- Tenzing, a New Zealand management and technology consulting company, and Guidewire Software, Inc. (NYSE: GWRE), a leading provider of flexible core systems to general (property/casualty) insurers, today announced that Tenzing has joined Guidewire's PartnerConnect Program at the Affiliate level.

The Affiliate level of Guidewire's PartnerConnect global partner program is designed for IT and consulting services companies to enhance their familiarity and expertise with Guidewire products and services and build out their Guidewire implementation experience. Guidewire PartnerConnect™ Strategic and Affiliate Partners have a global presence and have assisted or led more than 70 implementations of Guidewire InsuranceSuite™ solutions worldwide to date.

"Since 2007, Tenzing's team of Guidewire experienced consultants has provided implementation services, resources and integration specialization across the suite of Guidewire products to major New Zealand insurers such as Lumley and Farmers' Mutual Group," stated Chris Day, owner and managing director, Tenzing. "We are excited to become a Guidewire PartnerConnect Affiliate Member and to have the opportunity to work alongside Guidewire on core insurance system transformations. In addition, we look forward to bringing our regional industry expertise to these implementations and deepening our knowledge of Guidewire technology and implementation processes in order to enable the best possible results for our mutual customers."

"We welcome Tenzing to the PartnerConnect Program," said Michelle Lynch, global alliances director, Guidewire. "The addition of Tenzing is a testament to the strength of our partner ecosystem in New Zealand. We look forward to giving our regional Guidewire customers options when it comes to implementation partners."

About Tenzing

Tenzing is a management and technology consulting company with offices in Auckland and Wellington, New Zealand serving clients in a diverse range of industries. The company has a large and extensive intellectual property database, gathered over the many years of consulting experience both within New Zealand and globally. Tenzing has a 'client for life' philosophy and is committed to delivering high-quality professional services. Through our dedication to consistently providing quality service and innovative solutions, Tenzing continues to be invited to work with clients as the New Zealand business environment changes and grows. For more information, please visit www.tenzing.co.nz.

About Guidewire Software

Guidewire Software is a provider of core system software to the global Property/Casualty (general) insurance industry. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance – underwriting and policy administration, claims management, and billing. Guidewire is headquartered in San Mateo, California, with offices in Sydney, Beijing, Dublin, Hong Kong, London, Munich, Paris, Tokyo, and Toronto. For more information, please visit www.guidewire.com.

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