

## Rockhill Insurance Group Selects Guidewire Solution for Rating, Underwriting, Policy Administration and Billing

May 10, 2012

Specialty writer to gain product speed to market and process consistency across geographically dispersed organization and diverse lines of business

KANSAS CITY, Mo. & SAN MATEO, Calif.--(BUSINESS WIRE)--May. 10, 2012-- Rockhill Insurance Group (Rockhill), a writer of specialty commercial property/casualty insurance, and Guidewire Software, Inc. (NYSE: GWRE) a provider of core system software to Property/Casualty insurers, today announced that Rockhill has selected Guidewire PolicyCenter® and Guidewire BillingCenter® as the company's new rating, underwriting, policy administration and billing platform.

"We selected Guidewire PolicyCenter and BillingCenter for the comprehensive functionality each system provides," said Phil Cole, Specialty – vice president, Underwriting & Operations. "We wanted to equip our employees with the best technology we could find and believe that these products will support their efforts and enable us to be more responsive to our customers and agents."

"We had the opportunity to speak with several insurers about their experiences working with Guidewire and its products – all gave such glowing feedback," said Leo Genders, assistant vice president, IT. "Everyone we have met from Guidewire has been exceptional to work with. This process has instilled confidence in our decision to work with them on our transformation projects."

"We are pleased to welcome Rockhill Insurance Group to our customer family," said Marcus Ryu, chief executive officer, Guidewire Software. "We look forward to helping the Rockhill team achieve their business goals leveraging our policy administration and billing systems."

## **About Rockhill Insurance Group**

Rockhill Insurance Group, an independent subsidiary of State Automobile Mutual Insurance Company, writes approximately \$135 million in specialty property and casualty direct written premium through four insurance company subsidiaries: Rockhill Insurance Company, Plaza Insurance Company, American Compensation Insurance Company, and Bloomington Compensation Insurance Company. Key business segments include excess and surplus (both admitted and non-admitted); RTW, a monoline workers' compensation company; and Absentia, a third party administrator providing workers' compensation claim and loss control services. Rockhill writes business on a non-admitted basis in 50 states and the District of Columbia, and is licensed on an admitted basis in 42 states and the District of Columbia. For more information, visit www.rhkc.com.

## About Guidewire Software

Guidewire Software is a provider of core system software to the global Property/Casualty (general) insurance industry. Our solutions serve as the transactional systems-of-record for, and enable the key functions of, a Property/Casualty insurance carrier's business: underwriting and policy administration, claims management and billing. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to increase market share – while lowering operating costs. Guidewire InsuranceSuite<sup>™</sup>, consisting of Guidewire PolicyCente®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance – underwriting and policy administration, claims management, and billing. Guidewire is headquartered in San Mateo, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, and Toronto. For more information, please visit www.guidewire.com.

NOTE: Guidewire, Guidewire Software, Guidewire ClaimCenter, Guidewire PolicyCenter, Guidewire BillingCenter, Guidewire InsuranceSuite, Guidewire PartnerConnect, Deliver Insurance Your Way, and the Guidewire logo are trademarks or registered trademarks of Guidewire Software, Inc.

Source: Guidewire Software, Inc.

Kyle Anderson AVP/Director Corporate Communication State Auto Financial Corporation +1.614.917.5497 Kyle.Anderson@StateAuto.com or Diana Stott Public Relations Manager Guidewire Software, Inc. +1.650.356.4941 dstott@guidewire.com