Guidewire Software Receives Two Vanguards in Insurance Practices (VIP) Awards for Solutions and Services

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Latest awards mark sixth consecutive year Guidewire has received VIP Award recognition

SAN MATEO, Calif.--(BUSINESS WIRE)--Jun. 19, 2012-- Guidewire Software®, a leading provider of flexible core system software to property/casualty insurers, today announced that it has received two 2012 Vanguards in Insurance Practices (VIP) Awards. The VIP Awards are sponsored by *Insurance Networking News* (*INN*) in partnership with Celent and were announced and presented at the recent ACORD LOMA Insurance Systems Forum in Orlando. The VIP award winners were determined by insurance company executives through their participation in an online survey where they were asked to name technology providers that deliver the most value in various VIP categories.

Guidewire's 2012 VIP awards included recognition in the *Insurance Core Solutions* and *Strategic Partner* categories.

"Technology changes have directly affected the insurance industry and insurance companies are working hard to keep up with these changes," said *INN* Editor-in-Chief Carrie Burns. "The VIP awards outline vendors that insurance executives can trust to help them deliver true business value."

"Vendors obtain the most honest and direct feedback from their insurance customers through the VIP program which they can then leverage to differentiate themselves against their peers," said Ben Moreland, senior analyst within Celent's insurance practice. "The unifying theme across this year's preferred vendors is that they are delivering on their promise of excellent customer service," continued Moreland.

"To receive this honor for the sixth consecutive time, knowing the award rankings are based on feedback from our customers, is especially rewarding," said Brian Desmond, vice president, Marketing, Guidewire. "We thank *Insurance Networking News* and Celent for sponsoring the VIP awards program, and we thank everyone who participated in the survey. We are both humbled and grateful to receive this industry-wide recognition of our products and services."

This year is the sixth annual VIP ranking of technology solution providers to the insurance industry. 2012 winners were chosen based on votes from 634 unique respondents (up from 469 last year).

Guidewire has more than 100 property/casualty insurance customers globally, including 18 companies who have selected all three products that make up Guidewire InsuranceSuite™. InsuranceSuite consists of pre-integrated, modular, best of breed applications that handle an insurer's mission-critical underwriting, policy administration, claims management and billing and receivables management operations.

About Guidewire Software

Guidewire Software is a provider of core system software to the global Property/Casualty (general) insurance industry. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance – underwriting and policy administration, claims management, and billing. Guidewire is headquartered in San Mateo, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, and Toronto. For more information, please visit www.guidewire.com.

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