

# V-NEO Joins Guidewire PartnerConnect Program

## March 10, 2014

Canadian professional services company becomes newest PartnerConnect Affiliate Member

QUEBEC CITY & FOSTER CITY, Calif.--(BUSINESS WIRE)--Mar. 10, 2014-- V-NEO, a Property/Casualty insurance industry business and IT specialist, and Guidewire Software, Inc. (NYSE: GWRE), a provider of software products to Property/Casualty insurers, today announced that V-NEO has joined Guidewire's PartnerConnect Program at the Affiliate level.

Since 2010, V-NEO has provided Guidewire implementation services and resources to Canadian insurers in both French and English. "We provide results-oriented professionals who work with insurers on solution selection and implementation projects providing the business and IT assistance they need to carry out successful Guidewire InsuranceSuite<sup>™</sup> projects," saidAlain Lamothe, chief executive officer, V-NEO.

"We are pleased to welcome V-NEO to the PartnerConnect Program after working with them on a number of core system replacement implementations over the past few years," said Chris Elsmore, vice president of Global Alliances and Business Development at Guidewire Software. "The addition of V-NEO further confirms the strength of our partner ecosystem in Canada. We look forward to providing our Canadian Guidewire customers with additional choices when it comes time to select their implementation partners."

### About Guidewire PartnerConnect

<u>Guidewire PartnerConnect™</u> members provide a wide range of services to the Property/Casualty insurance community including business transformation consulting and strategy, and IT related services. To date, worldwide, Guidewire practices include 4,200 consultants, 2,700 of whom have attended formal training on Guidewire products. Guidewire PartnerConnect is comprised of Strategic and Affiliate level members. The Affiliate level member is a partner that is in the process of building depth in its Guidewire sales and implementation practice while gaining overall experience with Guidewire products.

### About V-Neo

V-NEO is a Property/Casualty insurance industry business and IT specialist headquartered in Quebec City, Canada. V-NEO's primary mission is to add value in organizations through its professional services, which aims for results that exceed expectations while complying with deadlines and costs, and leave the client with an imprint or assets extending beyond the intervention. V-NEO provides enterprise architecture and information technology services through the entire course of implementation of solutions from the strategy, selection, inception and planning to the delivery and concretization of value in the organization. For more information, please visit <u>V-NEO online</u>.

## About Guidewire Software

Guidewire builds software products that help Property/Casualty insurers replace their legacy core systems and transform their business. Designed to be flexible and scalable, Guidewire products enable insurers to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite<sup>™</sup> provides the core systems used by insurers as operational systems of record. Additional products provide support for data management, business intelligence, anytime/anywhere access and guidance and monitoring. More than 150 Property/Casualty insurers around the world have selected Guidewire. For more information, please visit <u>www.guidewire.com</u>. Follow us on twitter: <u>@Guidewire\_PandC</u>.

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Source: Guidewire Software, Inc.

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