



The Motorists Insurance Group Selects Guidewire to Modernize Technology Platform

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COLUMBUS, Ohio & FOSTER CITY, Calif.--(BUSINESS WIRE)--Sep. 29, 2014-- Guidewire Software, Inc. (NYSE:GWRE), a provider of software products to Property/Casualty (P/C) insurers, today announced that The Motorists Insurance Group (Motorists), a major P/C regional insurer, has selected Guidewire InsuranceSuite™ as its new platform for underwriting, claims management, billing, and rating and policy administration. PwC US, a Guidewire PartnerConnect™ alliance member, will team with Motorists in implementing the Guidewire solution.

Motorists sought a pre-integrated suite of products that would provide the flexibility it needed for product innovation and the functionality required to provide customized service and quality insurance solutions. By selecting InsuranceSuite, the company will streamline and improve business processes and system infrastructure, increase operational efficiencies and, more importantly, enable the innovation necessary to transform the organization.

"Complex market demands and abundant technology options have contributed to a dramatically different industry landscape and a need for significant change," said John Kessler, senior vice president and chief information officer, Motorists. "We have an unprecedented opportunity to transform our organization."

A successful transition to a modern technology platform and data architecture will allow Motorists to:

- Improve service levels for agents and policyholders through automation, accessibility and self-service capabilities;
- Improve product and pricing flexibility along with speed to market;
- Promote consistent business practices and support a single, unified data model across all companies in the group; and
- Enhance operational efficiencies by standardizing policy administration, billing management and claims handling processes.

"The InsuranceSuite platform will provide the flexibility to allow us to be more product centric, build analytics and power the customer experience," said Kessler. "The enhanced knowledge management capabilities and accessibility is expected to have a significant impact on the products and services we deliver and on the responsiveness to our customers' needs."

"We are pleased to welcome Motorists to the Guidewire family as an InsuranceSuite customer," said Dan Gordon, vice president, Product Strategy, Guidewire Software. "We admire Motorists' dedication to providing its policyholders with excellent products and services, and we look forward to helping Motorists meet its current and future business objectives."

Guidewire InsuranceSuite powers the mission-critical operations of Property/Casualty insurers competing in today's market. The suite was designed using a modular approach, enabling insurers to select individual applications — Guidewire PolicyCenter®, Guidewire BillingCenter® and Guidewire ClaimCenter® — or a pre-integrated set, driven by their requirements and priorities. InsuranceSuite provides the flexibility insurers need to deliver insurance the way they want to, by rapidly delivering better products and service to their policyholders and agents, while improving underwriting discipline and lowering operational costs.

About The Motorists Insurance Group

The Motorists Insurance Group, headquartered in Columbus, Ohio, consists of 11 property and casualty insurance, life insurance and insurance brokerage companies. The group markets insurance solutions through more than 14,000 independent agents and producers in a network of more than 2,000 agencies in states across the Midwest, Northeast and South.

The Motorists Insurance Group is rated A (Excellent) by A.M. Best Company, the leading provider of insurer ratings. The rating measures financial strength and ability to meet obligations to policyholders.

About Guidewire Software

Guidewire builds software products that help Property/Casualty insurers replace their legacy core systems and transform their business. Designed to be flexible and scalable, Guidewire products enable insurers to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™ provides the core systems used by insurers as operational systems of record. Additional products provide support for data management, business intelligence, anytime/anywhere access and guidance and monitoring. More than 180 Property/Casualty insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: [@Guidewire_PandC](https://twitter.com/Guidewire_PandC).

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