



## Guidewire Software Announces Guidewire InsuranceCloud Solutions Partner Program

August 14, 2015

*Inaugural program members include Capgemini, EY, and PwC*

FOSTER CITY, Calif.--(BUSINESS WIRE)--Aug. 14, 2015-- Guidewire Software, Inc. (NYSE:GWRE), a provider of software products to Property/Casualty (P/C) insurers, today announced the launch of the Guidewire InsuranceCloud™ Solutions partner program. Under the new program, select Guidewire PartnerConnect™ Consulting partners will deliver cloud solutions that combine Guidewire products with their own differentiated content and services, and complementary third-party systems for Property/Casualty insurers in a hosted environment. Partners participating in the program will deploy and maintain Guidewire software, along with the other third-party products that round out their respective offerings.

Guidewire InsuranceCloud Solutions partners provide delivery options that bring high-performing technology to emerging and mid-size P/C insurers who may have previously been hesitant or unable to take on large-scale IT projects, while also providing a compelling option for larger insurers who are looking to quickly expand into new markets. With Guidewire InsuranceCloud Solutions, insurers can combine the benefits of the Guidewire platform, including improved customer and agent engagement, lowered operating costs, and the ability to grow their business, with options for rapid deployment and cost-effective hosting.

"Guidewire has continually listened to its customers and the broader industry," said Karen Furtado, partner, Strategy Meets Action. "The move to a cloud core system environment is gaining traction in the industry and we anticipate insurers looking to accelerate their implementations and lower their costs will respond favourably to such an offering from Guidewire and its ecosystem of capable partners."

These InsuranceCloud Solutions will provide insurers delivery options to address their fundamental needs for a secure and scalable environment, while providing the technology platform for mission-critical core operations, digital interactions with customers and agents, and improved decision-making for more accurate decisions. Additionally, they provide insurers with options for:

- Reduced implementation timeframes;
- Lower total cost of ownership through solution conformance, uniform support, and maintenance; and
- Increased flexibility for IT expertise.

"Our Guidewire InsuranceCloud Solutions partners have been selected for their in-depth knowledge of Property/Casualty insurance, Guidewire technology, and complementary third-party products as well as their expertise in managing production environments," said Brian Vannoni, vice president and business owner, Core Systems, Guidewire Software. "We are excited to offer our customers new delivery options by bringing together our software and our partner network's hosting and managed services capabilities."

"We currently have a number of customers who have already selected to host their Guidewire systems with partners, including The General and Red River Mutual, the most recent customer to announce its intention to do so," said Alex Naddaff, senior vice president, Programs, Guidewire Software. "We are pleased to formalize this program and expand the accessibility of Guidewire technology to insurers of all sizes."

Inaugural partners include: Capgemini, EY, and PwC.

InsuranceCloud Solutions are immediately available for P/C insurers in the U.S. and Canada and will expand globally in the future.

### **About Guidewire InsuranceCloud™ Solutions**

Guidewire InsuranceCloud™ Solutions combine Guidewire products, complementary software, and related services delivered in the cloud. With Guidewire at the core, InsuranceCloud Solutions are designed and delivered by a select group of authorized partners to enable P/C insurers to replace their legacy systems, transform their business, and optimize costs to increase return on their IT investment.

### **About Guidewire Software**

Guidewire delivers the software that Property/Casualty (P/C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core processing, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. More than 200 P/C insurers around the world have selected Guidewire. For more information, please visit [www.guidewire.com](http://www.guidewire.com). Follow us on twitter: [@Guidewire\\_PandC](https://twitter.com/Guidewire_PandC).

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Source: Guidewire Software, Inc.

Guidewire Software  
Diana Stott, +1 650-356-4941  
Director, Communications

[dstott@guidewire.com](mailto:dstott@guidewire.com)