GUIDEWIRE

Guidewire Software Announces Addition of IVANS as New Solution Alliance Partner

October 15, 2015

IVANS is first to deliver a Ready for Guidewire accelerator for agency-insurer connectivity

UNIVERSITY PARK, III. & FOSTER CITY, Calif.--(BUSINESS WIRE)--Oct. 15, 2015-- IVANS Insurance Solutions, a division of Applied Systems, and Guidewire Software, Inc. (NYSE: GWRE), a provider of software products to Property/Casualty insurers, today announced that IVANS has joined Guidewire PartnerConnectTM, as a *Solution* Partner. The companies also announced that IVANS has successfully completed the *Ready for Guidewire* accelerator validation process for its IVANS Download for Personal Auto download services accelerator for Guidewire PolicyCenter®.

IVANS' solutions provide connectivity and data exchange between insurers, agencies, and MGAs. IVANS has successfully completed the *Ready for Guidewire* accelerator validation process for its IVANS Download for Personal Auto download services accelerator for Guidewire PolicyCenter®. The company is now eligible to use the *Ready for Guidewire* validation mark, which designates that its accelerator has been through a rigorous review process. IVANS Download for Personal Auto accelerator together with Guidewire PolicyCenter will enable insurers to more efficiently communicate and collaborate with their agents.

Available for insurers using PolicyCenter, the IVANS Download for Personal Auto accelerator will significantly reduce integration and deployment time for PolicyCenter, helping to reduce an insurer's total cost of ownership. IVANS will continue to collaborate with Guidewire to integrate other Guidewire InsuranceSuiteTM products with IVANS Download for Personal Auto and to develop accelerators that enable Claims, Activity Notes, and other lines of business download services and IVANS Real-Time for rating, underwriting, and billing information exchange.

"Agencies, MGAs, and insurers that leverage download and real-time data exchange services continue to realize significant time and cost savings and improved client satisfaction," said Thad Bauer, vice president and general manager of IVANS Insurance. "In partnering with Guidewire, we look forward to accelerating the integration and deployment of download and real-time services for our mutual customers which increases connectivity and data exchange among key constituents of the insurance lifecycle."

"For more than 30 years, IVANS has driven connectivity and data exchange in the Property/Casualty insurance industry, making them an ideal addition to our PartnerConnect *Solution* program," said Neil Betteridge, vice president, Strategy, Guidewire Software. "We are pleased to work with IVANS to increase insurer-agency connectivity and automation that helps drive efficiencies and improved ease of doing business for our joint customers."

<u>IVANS Download</u> and <u>IVANS Real-Time</u> solutions enable more than 350 insurance carriers and MGAs, and 25,000 independent agents to exchange data more efficiently and increase the value of the independent insurance distribution channel. As an industry interface leader, insurance carriers, MGAs and independent agencies rely on IVANS' open platform to share current, accurate data for quoting, policy marketing, underwriting, billing, customer service and other insurance business activities across the insurance lifecycle.

About IVANS Insurance Solutions

IVANS Insurance Solutions, a division of Applied Systems, is the property and casualty insurance industry's partner and trusted technology leader for advanced carrier-agency-MGA information exchange. IVANS makes insurance business easier with secure information exchange, data translation and managed connectivity solutions that deliver efficiency and better customer service capabilities to carriers, independent agencies and MGAs. More property and casualty insurance companies rely on the IVANS platform than any other company to create greater value from information exchanged in insurance business. For more information, please visit <u>www.ivansinsurance.com</u>.

About Guidewire PartnerConnect and Ready for Guidewire

Guidewire PartnerConnectTM is a global network of select partner companies that provide consulting services and solutions to enhance, extend, and complement the capabilities of Guidewire products. Our worldwide partner community helps contribute to the success of our mutual customers in the Property/Casualty insurance industry by delivering Guidewire software implementations, value-add solution and technology offerings, and guidance on insurance industry best practices.

Ready for Guidewire accelerators developed by PartnerConnect *Solution* members have been rigorously reviewed by Guidewire, adhere to Guidewire software design principles, and meet established criteria. The accelerators are published on the Guidewire Resource Portal and are available for download by Guidewire customers at no charge.

Guidewire PartnerConnect is an invitation-only program. For more information about Guidewire PartnerConnect please visit www.guidewire.com/partners/.

About Guidewire Software

Guidewire delivers the software that Property/Casualty (P/C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core processing, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. More than 200 P/C insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: @Guidewire_PandC.

NOTE: Guidewire, Guidewire Software, Guidewire ClaimCenter, Guidewire PolicyCenter, Guidewire BillingCenter, are registered trademarks of Guidewire Software, Inc. in the United States and/or other countries.

View source version on businesswire.com: http://www.businesswire.com/news/home/20151015005156/en/

Source: Guidewire Software, Inc.

Media Contacts: Applied Systems Courtney Rains, 404-807-0846 Manager, Public Relations <u>crains@appliedsystems.com</u> or

Guidewire Software, Inc. Diana Stott, 650-356-4941 Director, Communications <u>dstott@quidewire.com</u>