



SBI Technology Joins Guidewire PartnerConnect Program

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Latin American professional services company becomes newest Consulting Member

ROSARIO, Argentina & FOSTER CITY, Calif.--(BUSINESS WIRE)--Feb. 12, 2016-- SBI Technology, a provider of consulting and solutions to insurers in Latin America, and Guidewire Software, Inc. (NYSE:GWRE), a provider of software products to general (Property/Casualty) insurers, today announced that SBI has joined Guidewire PartnerConnect™ as a *Consulting* partner at the Select level.

SBI Technology is focused solely on the Latin American insurance market and is a regional expert in business intelligence/analytics and Guidewire core, data, and digital products. "We provide insurers with Spanish-speaking senior consultants who have experience in all phases of Guidewire implementations, including project management, coaching, and consulting services for the strategic design of their Guidewire projects. We help them successfully implement Guidewire core processing, digital engagement, data management and analytics products," said Javier Estefan, Co-Founder and CEO, SBI Technology.

"We are pleased to welcome SBI Technology to the PartnerConnect Program as one of our first *Consulting* partners in Latin America," said Jeff Proudfoot, Vice President, Global Alliances and Business Development, Guidewire Software. "We look forward to providing our Guidewire customers in the region with local market expertise and hands-on Guidewire implementation experience to support them in successfully meeting their business initiatives."

Guidewire PartnerConnect - Consulting partners provide consulting services such as business transformation and strategy, implementation, as well as related delivery services. Complementing Guidewire services consulting resources, our consulting partners provide additional Guidewire trained and certified consultants.

About SBI Technology

SBI Technology provides methodology, industry standard analysis models, and expert consulting to ensure optimal implementation of world-class business solutions such as IBM Business Analytics and Guidewire core, data, and digital products at insurance companies in Latin America.

Based on its experience and industry knowledge, SBI manages to reduce the cost, time and risk of implementation projects, along with providing some of the most powerful solutions in the market.

For more information please visit, www.sbi-technology.com.

About Guidewire Software

Guidewire delivers the software that general (Property/Casualty) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core processing, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. More than 200 P/C insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: [@Guidewire_PandC](https://twitter.com/Guiwire_PandC).

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