



Guidewire Promotes Steven Sherry to SVP Worldwide Sales

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Proven Americas Sales Leader gains responsibility for global growth

FOSTER CITY, Calif. & EDINA, Minn.--(BUSINESS WIRE)--Mar. 15, 2016-- Guidewire Software, Inc. (NYSE:GWRE), a provider of software products to Property/Casualty insurers today announced that it has promoted Steven Sherry to the position of senior vice president, Worldwide Sales. Steve will now lead Guidewire's worldwide sales, sales operations, customer relationship management, and partner alliances organizations. This team is focused on growing Guidewire's global business while building and maintaining deep relationships with Property and Casualty insurers.

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Steve Sherry, senior vice president, Worldwide Sales, Guidewire Software (Photo: Business Wire)

Steve has been instrumental in leading Guidewire's Americas Sales team to unprecedented success over the past decade. As Group Vice President - Americas Sales, he managed sales activities throughout the United States, Canada, and Latin America. Steve has a successful track record of enterprise application sales management at large enterprise software companies. Prior to his role at Guidewire, he served as Area Vice President for Oracle Corporation where over a nine year period he established an exceptional track record of business growth and team leadership. Prior to Oracle, Steve served as Vice President, Worldwide Sales for Siemens Corporation where he ran sales for their \$350 million software division. Steve has a B.S. in Marketing and Business from Arizona State University and is based in Guidewire's Minnesota office.

"Steve is a recognized leader within Guidewire," said Scott Roza, chief business officer, Guidewire Software. "We are most appreciative of all that he and his team have achieved in the Americas and are excited to see his expertise guide our worldwide sales and partner growth efforts. His leadership will further help Guidewire achieve its global business objectives in the years to come."

About Guidewire Software

Guidewire delivers the software that Property/Casualty (P/C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core processing, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. More than 200 P/C insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: [@Guidewire_PandC](https://twitter.com/Guidewire_PandC).

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