



San Cristóbal Seguros Selects Guidewire Systems for Underwriting, Policy Administration, Billing, Rating and Client Data Management

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Guidewire PolicyCenter® and BillingCenter to help Argentinian insurer optimize its policy and billing system infrastructure and associated processes

ROSARIO, Argentina & FOSTER CITY, Calif.--(BUSINESS WIRE)--Apr. 18, 2016-- San Cristóbal Seguros and Guidewire Software, Inc. (NYSE: GWRE), a provider of software products to Property/Casualty (P/C) insurers, today announced that San Cristóbal Seguros has selected Guidewire PolicyCenter® as its new underwriting, rating, and policy administration system and Guidewire BillingCenter® to manage its billing operations, including agency and direct bill and commissions calculation. The insurer has also selected Guidewire Rating Management™, and Client Data Management.

San Cristóbal selected PolicyCenter and BillingCenter as part of a company-wide strategic initiative to replace its core systems and optimize its policy and billing system infrastructure and associated processes. The company plans to first implement the products for its automotive line of business, then expand the implementation to the rest of its business lines throughout the branch network in Argentina. San Cristóbal intends to extend implementation to Uruguay once it has completed successful deployments in Argentina. San Cristóbal Seguros successfully deployed Guidewire ClaimCenter® last September.

"The incorporation of PolicyCenter and BillingCenter will allow us to streamline and simplify the process of issuing policies based on international insurance industry best practices," said Gustavo Palotta, Chief Executive Officer, San Cristóbal Seguros. "We are already benefitting greatly from the standardization of claims management practices following last year's ClaimCenter implementation, and look forward to receiving similar benefits for our policy administration and billing operations once the systems are deployed."

PolicyCenter and BillingCenter will enable San Cristóbal Seguros to:

- Implement insurance industry best practices to optimize service levels offered to customers and agents due to increased operational efficiencies;
- More easily and quickly implement system changes; and
- Leverage a modern platform to consolidate and standardize account management, billing systems, and management processes.

"The adoption of BillingCenter and PolicyCenter promotes innovation, flexibility and agility, allowing the business to achieve differential competitive advantages," said Daniel Gabas, Process and Technology Manager, San Cristóbal Seguros.

"We are excited to welcome San Cristóbal Seguros as a full InsuranceSuite customer and congratulate them on their successful ClaimCenter deployment," said Steve Sherry, Senior Vice President, Worldwide Sales, Guidewire Software. "We admire their dedication to customer service and business process improvements and look forward to helping them adapt and succeed in the Argentinian insurance market."

About San Cristóbal Seguros

With a history of 75 years in general insurance, San Cristóbal Seguros has a reputation of financial strength and solvency and ranks among the top ten for its overall market share. In auto insurance and main product, the company ranks third in Argentina. It has a unique structure in Argentina and operates 26 offices with more than 2,700 advisors and producers serving over half a million policyholders. For more information, visit www.sancristobal.com.ar.

About Guidewire Software

Guidewire delivers the software that Property/Casualty (P/C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core processing, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. More than 200 P/C insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: [@Guidewire_PandC](https://twitter.com/Guidewire_PandC).

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