



Guidewire, Accenture Announce Professional Services Alliance in Continental Europe and Latin America

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Accenture to provide consulting services to Guidewire clients under Guidewire PartnerConnect™ Alliance Program

MADRID & FOSTER CITY, Calif.--(BUSINESS WIRE)--Jun. 1, 2016-- Guidewire Software (NYSE: GWRE) and Accenture (NYSE: ACN) today announced that Accenture has joined Guidewire PartnerConnect™ as a Consulting "Select" alliance partner for Guidewire products. The alliance focuses on continental Europe and Latin America. Guidewire PartnerConnect Consulting is Guidewire's global, alliance program for third-party consulting firms. Accenture will provide implementation support services for Guidewire products, and the companies' sales and marketing teams will work together to promote and meet industry demand.

The alliance will leverage Accenture's significant industry experience working with insurers to grow profitably through product innovation, enhanced customer interaction and reduced costs. Accenture Property and Casualty Services provides consulting, implementation and managed services to help insurers improve policy, distribution and claims functions and realize the benefits from implementing analytics, digital marketing, cloud and social media solutions.

"I am pleased to welcome Accenture to Guidewire's consulting alliance partner community," said Scott Roza, chief business officer, Guidewire. "Accenture's insurance practice has deep relationships with many insurers, and they have the industry expertise, implementation experience, and regional scale to help Guidewire extend the quality and breadth of our delivery capability. We are pleased to work with Accenture to provide our current and prospective customers additional delivery options in these significant geographies."

"Digital disruption is quickly accelerating the need for legacy-system replacement among insurance providers operating in Europe and Latin America," said Fernando Acevedo, managing director and Accenture's Guidewire practice lead, Europe, Africa, and Latin America.

"While Accenture has worked on multiple Guidewire implementations, being an approved integration alliance partner – combining Guidewire's advanced insurance technology platform and Accenture's deep industry expertise and leading systems-integration capabilities – will allow us to add even more value and options for clients in these regions. This alliance demonstrates our commitment to helping our clients stay in front of the digital revolution as the insurance industry transforms."

About Accenture

Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. Combining unmatched experience and specialized skills across more than 40 industries and all business functions – underpinned by the world's largest delivery network – Accenture works at the intersection of business and technology to help clients improve their performance and create sustainable value for their stakeholders. With approximately 373,000 people serving clients in more than 120 countries, Accenture drives innovation to improve the way the world works and lives. Visit us at www.accenture.com.

About Guidewire PartnerConnect

Guidewire PartnerConnect™ is a global network of select partner companies that provide consulting services and solutions to enhance, extend, and complement the capabilities of Guidewire products. Our worldwide partner community helps contribute to the success of our mutual customers in the P/C insurance industry by delivering Guidewire software implementations, value-add solution and technology offerings, and guidance on insurance industry best practices. For more information about Guidewire PartnerConnect please visit www.guidewire.com/partners.

About Guidewire Software

Guidewire delivers the software that Property/Casualty (P/C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core processing, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. More than 200 P/C insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: [@Guidewire_PandC](https://twitter.com/Guidewire_PandC).

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