



Safety National Selects Guidewire Systems for Billing Management, Data, and Analytics

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Guidewire BillingCenter, DataHub, and InfoCenter to improve billing processes and leverage data insights to help staff better respond to policyholders

COLUMBIA, S.C. & FOSTER CITY, Calif.--(BUSINESS WIRE)--Mar. 6, 2017-- Safety National Casualty Corporation, a leading provider of specialized insurance and reinsurance solutions, and Guidewire Software, Inc. (NYSE:GWRE), a provider of software products to Property and Casualty (P&C) insurers, today announced that Safety National has selected Guidewire BillingCenter®, DataHub, and InfoCenter as its new billing management, data management, and analytics systems. Guidewire PartnerConnect™ Consulting member Ernst & Young LLP has been selected to lead the implementation.

BillingCenter, DataHub, and InfoCenter will replace Safety National's internally-developed billing management system and data warehouse. The products will be implemented concurrently with Guidewire ClaimCenter® and PolicyCenter, which the company selected last year, and will be deployed nationwide to Safety National's excess and surplus line of business first, followed by the casualty and workers' compensation lines of business.

"The ability to easily configure BillingCenter for existing and new lines of business was very attractive to us," said Chris Griffith, chief information officer, Safety National. "We are also excited about the prospect of using Guidewire DataHub and InfoCenter as our primary source for data and look forward to extending their capabilities to our users."

BillingCenter, DataHub, and InfoCenter will enable Safety National to:

- Provide a more seamless billing process integrated with PolicyCenter and third-party systems;
- Improve commission and payment processing;
- Improve the ease of doing business for staff by providing them with robust operational reporting capabilities to access reports and conduct queries independently;
- Better map and convert data through the full InsuranceSuite product line; and
- Provide a single view of data to users across the organization, including claims, finance and underwriting.

"The EY team is excited to work with Safety National on this next phase of their core system transformation," said Rajcan Surface, Principal, Ernst & Young LLP. "This has been a great example of how collective technology and business teams can work together to enable a modern and flexible solution and drive value for both internal employees and the end customers."

"We are honored that Safety National has extended its relationship with us through the selection of these additional products," said Ken Shapiro, group vice president, Americas Sales, Guidewire Software. "We are pleased to be working with EY to help Safety National transform its billing and data processes to adapt and succeed in today's rapidly-changing insurance marketplace."

About Safety National

Safety National is a leading provider of alternative risk funding products such as excess workers' compensation, deductible casualty, loss portfolio transfers and reinsurance. Safety National is a member of the Tokio Marine Group and is rated "A+" (Superior), FSC XIV by A.M. Best. Learn more at www.safetynational.com.

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About Guidewire Software

Guidewire delivers the software that Property and Casualty (P&C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core operations, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. More than 260 P&C insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: [@Guidewire_PandC](https://twitter.com/Guidewire_PandC).

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