



The Dentists Insurance Company Selects Guidewire InsurancePlatform for Data Management and Analytics

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Blackcomb Consultants to lead implementation project to enable dentist insurance provider to leverage Guidewire Data insights to increase data access and reporting

SACRAMENTO & FOSTER CITY, Calif.--(BUSINESS WIRE)--Jul. 18, 2019-- The Dentists Insurance Company (TDIC), a provider of professional insurance products designed exclusively for dentists, and Guidewire Software, Inc. (NYSE: GWRE), provider of the industry platform Property and Casualty (P&C) insurers rely upon, today announced that TDIC has expanded its commitment to Guidewire InsurancePlatform™ by selecting Guidewire DataHub™ and Guidewire InfoCenter™ to support its enterprise-wide data management and analytics strategies and continue its business transformation initiative. Guidewire PartnerConnect™ Consulting partner Blackcomb Consultants will be leading the implementation project.

TDIC selected DataHub and InfoCenter to complement its earlier selection of Guidewire InsuranceSuite™. The company has been in production with InsuranceSuite since 2016, modernizing the core operations software applications for its workers' compensation, professional liability, and commercial property lines of business to support TDIC's future volume growth and expansion into other lines of business. DataHub and InfoCenter will integrate with InsuranceSuite to help drive its business and IT efforts by increasing data accessibility and reducing ad hoc requests for data and reports across all of its lines of business. Retiring the practice of manually consolidating data, the implementation of DataHub and InfoCenter will enable TDIC to optimize data compilation, enhance decision making, and reduce risk and maintenance by unifying, standardizing, and storing data from internal and external sources.

"As we look to the future, it is clear that analytics is going to evolve from a differentiating factor to a requirement to be competitive. Given this, we were looking to significantly enhance our capability in that space, and that's really what drove us to put a warehouse solution in place and ultimately select DataHub and InfoCenter," said Brad Lontz, Chief Information Officer, California Dental Association. "Consolidated reporting will reduce the time required to create reports and improve accuracy, as well as provide more time to analyze the data and generate new insights."

"We look forward to helping TDIC implement their InsurancePlatform products," said Victor Voss, managing partner and principal consultant, Blackcomb Consultants. "By selecting Guidewire and Blackcomb, TDIC will be better able to continue to address the specific needs of its customers in a rapidly-changing insurance market."

"We are pleased that TDIC has continued its InsurancePlatform adoption with its selections of DataHub and InfoCenter," said Steve Sherry, chief sales officer, Guidewire Software. "We admire the company's singular focus on protecting dentists better than any other insurance company and look forward to helping it realize its goal of gaining access to insights and data from across its business."

About The Dentists Insurance Company

Founded in 1980, The Dentists Insurance Company, a subsidiary of the California Dental Association, underwrites Professional Liability policies, Commercial Property, and Workers' Compensation coverage exclusively for dentists. Rated A (Excellent) by A.M. Best Company, TDIC insures more than 24,000 customers and is endorsed by 11 state dental associations and societies. A.M. Best Company rating effective March 2019. For the latest rating, access ambest.com. For more information about TDIC, visit tdicinsurance.com.

About Blackcomb Consultants

Founded in 2011, Blackcomb Consultants is an Advantage Level Guidewire PartnerConnect Consulting provider focused on providing end-to-end technology advisory, planning and implementation solutions and services to the Property & Casualty Insurance Industry. With offices located in Chicago, Dallas, Bangalore, India, and Ho Chi Minh City, Vietnam, Blackcomb offers a range of services to support business transformation initiatives for Property and Casualty insurers, regardless of their size or internal capabilities. Key offerings include core systems implementations, Guidewire upgrades, production support, cloud-hosted services, performance improvement and organizational change management. The company's management team is made up of ex-Insurance Company technology executives, with unparalleled levels of expertise.

Blackcomb's ultimate goal is to offer its clients a perfect fit when it comes to a go-to technology partner, resulting in ideal, long-term relationships. The company is privately held. For more information, please visit BlackcombConsultants.com.

About Guidewire Software

Guidewire delivers the industry platform that Property and Casualty (P&C) insurers rely upon to adapt and succeed in a time of accelerating change. We provide the software, services, and partner ecosystem to enable our customers to run, differentiate, and grow their business. We are privileged to serve more than 350 companies in 40 countries. For more information, please visit www.guidewire.com and follow us on Twitter: [@Guidewire_PandC](https://twitter.com/Guidewire_PandC).

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Source: Guidewire Software, Inc.

Diana Stott

Director, Communications
Guidewire Software, Inc.
+1.650.356.4941
dstott@guidewire.com

Chuck Hirsch
Marketing
Blackcomb Consultants
+1.914.730.9292
Marketing@BlackcombConsultants.com

Alicia Malaby
Communications Director
California Dental Association
+1.916.554.5372
alicia.malaby@cda.org