



Guidewire Promotes Multiple PartnerConnect Solution Partners

June 10, 2020

Guidewire recognizes Solution partners' achievements and continues to expand the breadth of integrations available in the Marketplace, benefiting its global community of P&C insurers

SAN MATEO, Calif.--(BUSINESS WIRE)--Jun. 10, 2020-- Guidewire Software, Inc. (NYSE: GWRE), provider of the industry platform Property and Casualty (P&C) insurers rely upon, today announced that six Solution partners have been promoted within the PartnerConnect Solution Alliance Program for their contributions serving mutual customers. PartnerConnect includes four relationship tiers (or levels); Access, Select, Advantage, and Premier. The PartnerConnect tiers are designed to recognize individual partners based on their achievements, and promotions are awarded as partners gain more market traction when their integrated solutions are adopted by Guidewire customers.

Joining current **Premier tier** partners [Hyland](#), [OpenText](#) and [Smart Communications](#) are:

- [Enterprise Holdings](#) drives process efficiencies with ClaimCenter integrations for ARMS® and Entegral Smart Locator customers.
- [Quadient](#) provides InsuranceSuite integrations for Quadient Inspire, a centralized platform for design, management, and delivery of personalized, compliant omnichannel customer communications.

Partners promoted to the **Advantage tier** include:

- [CoreLogic](#), whose integrations allow our joint customers to gain insights to make better, faster decisions through access to robust commercial and residential property data.
- [FRISS](#) recently released the client validated FRISS add-on for Fraud Detection, controlling losses while enabling an exceptional customer experience.
- [InsurPay](#) makes insurance convenient with a platform for processing premiums and claims payments.

Promoted to the **Select tier**:

- [Betterview](#), whose platform provides insurers with an instant, in-depth view of their properties to identify and manage risk at every point of the policy lifecycle.

"We would like to congratulate our Solution partners on their well-deserved promotions within our PartnerConnect program," said Becky Mattick, vice president, Global Solution Alliances, Guidewire Software. "We are extremely pleased with the ability of our partners to strengthen their solution offerings and differentiate their Guidewire business. These promotions recognize the shared and ongoing commitment of Guidewire and our Solution partner ecosystem to empower insurers to engage their stakeholders and grow efficiently."

Since 2010, the momentum growing Guidewire's PartnerConnect Solution Alliance program has been steadily increasing, with over 80 partners and more than 130 *Ready for Guidewire* validated integrations currently available in the Guidewire [Marketplace](#). Since the start of our current fiscal year in August 2019, more than 30 new Solution partners have signed on to the program and over 20 partner integrations published to the Marketplace. Customer adoption has flourished, with more than 1,000 downloads from Guidewire Marketplace year to date.

"We thank our Solution partners for their continued contributions and dedication to providing products, data, and technologies that complement the Guidewire platform," said Neil Betteridge, vice president, Strategy, Guidewire Software. "Our growing global partner ecosystem is instrumental to the success of our shared customers in the Property and Casualty insurance industry, delivering integrations to their value-added solutions and technology offerings that help insurers unlock innovation."

About Guidewire PartnerConnect

Guidewire PartnerConnect is a global network of select companies that provide consulting services and solutions to enhance, extend, and complement the capabilities of Guidewire products. Our worldwide community helps contribute to the success of our mutual customers in the P&C insurance industry by delivering Guidewire software implementations, value-add solution and technology offerings, and guidance on insurance industry best practices.

Guidewire PartnerConnect Solution partners provide software, technology, and data solutions as well as insurance support services. Our solution partners help drive business value by developing and delivering additional integrations, extensions, and other complementary solutions for Guidewire products. Guidewire PartnerConnect is an invitation-only program. For more information about Guidewire PartnerConnect please visit <http://www.guidewire.com/partners/>.

About Guidewire Software

Guidewire delivers the industry platform that general insurers rely upon to adapt and succeed in a time of accelerating change. We provide the software, services, and partner ecosystem to enable our customers to run, differentiate, and grow their business. As of the end of our fiscal year 2019, we were privileged to serve more than 380 companies in 34 countries. For more information, please visit www.guidewire.com and follow us on twitter: [@Guidewire_PandC](#).

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