

## **Guidewire Software Announces PartnerConnect Members**

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Guidewire names global System Integrators and regional consulting partners to PartnerConnect, its by-invitation alliance program

CONNECTIONS 2010, SAN FRANCISCO, October 18, 2010:

Guidewire Software®, a leading provider of flexible core systems to property/casualty (P/C) insurers, today announced its PartnerConnect alliance program members. PartnerConnect, Guidewire's global program for strategic System Integrators (SI) and regional consulting alliance partners is an invitation-only program designed to strengthen alliance relationships through a formalized commitment and measurement program. Guidewire is pleased to name the following PartnerConnect program members, in this inaugural year of the program - regional consulting partners: Adaptra and CastleBay Consulting, and global System Integrators: Capgemini, Ernst & Young, IBM, and PricewaterhouseCoopers.

Priscilla Hung, Guidewire's Vice President, Operations said, "We have established excellent working relationships with each of our PartnerConnect members and we look forward to continuing to nurture and enhance these relationships for the benefit of our mutual customers." PartnerConnect members are assisting and leading Guidewire implementation projects around the world.

Hung added, "Guidewire has always understood the tremendous value of a robust partner eco-system. Collectively and individually our partners have contributed significantly to our customer successes, company growth, and our Go-to-Market strategy. Through PartnerConnect we are taking these relationships to the next level with a formalized and measurable approach designed to ensure consistently high quality implementation of Guidewire solutions."

Guidewire PartnerConnect members provide a wide range of services to the property/casualty insurance community, including: business transformation consulting and strategy, and IT related services. To date, worldwide, Guidewire practices include over 1,000 consultants, 250 of whom are functional and technical consultants currently certified on Guidewire products. PartnerConnect member benefits include: a close working relationship with the Guidewire team, senior executive sponsorship, training discounts, and Guidewire product strategy previews.

## **About Guidewire Software**

Guidewire Software is a provider of core system software to the global Property/Casualty (general) insurance industry. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite<sup>TM</sup>, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance – underwriting and policy administration, claims management, and billing. Guidewire is headquartered in San Mateo, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, and Toronto. For more information, please visit <a href="https://www.guidewire.com">www.guidewire.com</a>.