



Guidewire Software Announces Addition of Sollers Consulting to Its PartnerConnect Program

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Sollers Consulting to support General Insurance customers implementing Guidewire InsuranceSuite™ systems in Central and Eastern Europe

WARSAW, Poland & FOSTER CITY, Calif.--(BUSINESS WIRE)--Dec. 6, 2012-- Guidewire Software, Inc. (NYSE: GWRE), a leading provider of flexible core systems to general (non-life) insurers, today announced that Sollers Consulting has joined its PartnerConnect alliance program as an *Affiliate* member. PartnerConnect, Guidewire's global program for strategic System Integrators (SI) and affiliate consulting alliance partners is an invitation-only program designed to strengthen alliance relationships through a formalized commitment and measurement program. Guidewire is pleased to welcome Sollers Consulting to its select group of alliance partners.

Jeff Proudfoot, Guidewire's vice president, EMEA said, "Enabling customer success is Guidewire's primary objective. Guidewire PartnerConnect™ members assist and lead Guidewire implementation projects around the world. We look forward to extending and strengthening our global implementation capabilities throughout Central and Eastern Europe even further with the addition of Sollers Consulting as a new PartnerConnect Affiliate Partner."

Proudfoot added, "Sollers brings regional insurance expertise to our partner eco-system which in turn will help us ensure that our expanding European customer base receives the same high quality of service when implementing Guidewire products that our global customer base receives."

Michał Trochimczuk, Sollers Consulting board member said, "Guidewire has very modern, innovative systems for General Insurance and we are looking forward to continuing our work with Guidewire on joint projects across the region."

Guidewire PartnerConnect™ members provide a wide range of services to the general insurance community, including: business transformation consulting and strategy, and IT related services. To date, worldwide, Guidewire practices include over 2,700 consultants, more than 1,900 of whom are functional and technical consultants certified on Guidewire products. Guidewire PartnerConnect is comprised of Strategic and Affiliate level members. The Affiliate level member is a partner that is in the process of building depth in its Guidewire sales and implementation practice while gaining overall experience with Guidewire products.

About Guidewire Software

Guidewire Software is a provider of core system software to the global Property/Casualty (general) insurance industry. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance - underwriting and policy administration, claims management, and billing. Guidewire is headquartered in Foster City, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, Toronto, and Warsaw. For more information, please visit www.guidewire.com.

About Sollers Consulting

Sollers Consulting is a Polish IT company specializing in consulting and implementation services for the financial sector. The company was established in 2000 by experts in operational advisory and technology. Sollers Consulting is distinguished by unique ability to fuse business expertise with competencies in leading technologies. The Sollers Consulting team has successfully delivered over fifty innovative projects for over 35 clients all over the world such as PZU, Moody's Analytics, Millennium, Raiffeisen, Talanx or Groupama. The company constantly makes use of modern organisation and project management methods, including Agile approach. At present Sollers Consulting employs about a hundred highly qualified consultants and programmers in Warsaw and Lublin. Sollers Consulting initiated first contact with Guidewire in 2010, and in 2011 both companies started actively working together on building a partnership.

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Polish Media Contacts:

MediaIDoradztwo
Piotr Bazyłko, +48 22 502 626 975
pbazylo@mediaidoradztwo.pl

or

Sollers Consulting Sp. z o.o.
Paulina Górecka, +48 22 54242 57
paulina.gorecka@sollers.pl

or

US Media Contact:

Guidewire Software
Diana Stott, +1 650-356-4941
dstott@guidewire.com