



Guidewire Software Launches World-Wide Technology Alliance Partner Program

March 6, 2013

Guidewire SolutionConnect™ inaugural members include HP LexisNexis, Perr&Knight, and Thunderhead.com

FOSTER CITY, Calif.--(BUSINESS WIRE)--Mar. 6, 2013-- Guidewire Software, Inc. (NYSE: GWRE), a provider of flexible core system software to Property/Casualty (P/C) insurers, today announced the launch of its technology alliance partner program. Guidewire SolutionConnect™ partner program is a global, invite-only program for third party solution providers who work with Guidewire to provide complementary offerings that deliver enhanced value for insurers running their operations on Guidewire InsuranceSuite™.

Our SolutionConnect alliance partners bring value to our mutual customers with capabilities that extend their Guidewire systems and speed deployment through pre-built Guidewire InsuranceSuite accelerators.

HP Exstream a market-leading, multichannel customer communication management solution; HP is pleased to offer HP Exstream accelerators for the entire Guidewire InsuranceSuite.

LexisNexis provides insurance information integration accelerators for the Guidewire platform thereby allowing insurance carriers access to industry leading data, analytics and solutions.

Perr&Knight's alliance represents a unique marriage of Guidewire's core insurance technology with Perr&Knight's insurance expertise and specialized technology services around statistical reporting and rating and forms management.

Thunderhead.com is a recognized leader in interactive cross-channel communications and engagement solutions and has worked with Guidewire since 2009 to develop integration accelerators for fast-to-deploy policy assembly, billing and interactive claims correspondence.

"Guidewire has gone to considerable lengths to ensure that its system integrator and consulting partner relationships are formalized and nurtured," said Chad Hersh, partner, Insurance Practice, Novarica. "Creating a dedicated program that builds strong relationships with its technology alliance and information provider partners is a logical next step in Guidewire's efforts to support its insurer customers and entire partner ecosystem in a professional and cohesive way."

SolutionConnect membership is available to P/C insurance-focused technology firms who are leaders in their respective categories, have met program guidelines and have completed multiple successful integrations to Guidewire InsuranceSuite systems as part of customer implementations. SolutionConnect members' offerings are integrated with Guidewire products to enable insurers to work more effectively and efficiently. Jointly designed and proven solution integrations help Guidewire customers reduce implementation cost, effort, time, and risk. SolutionConnect expands the Guidewire partner ecosystem which includes, Guidewire PartnerConnect™, Guidewire's alliance program for System Integrator and regional consulting partners, created in 2010.

"We welcome HP, LexisNexis, Perr&Knight and Thunderhead.com as the inaugural members of Guidewire SolutionConnect," said Neil Betteridge, vice president, Strategy, Guidewire Software. "Our partner ecosystem plays a key role in driving our customer success, growth, and strategy. We look forward to our insurer customers realizing additional benefits from their Guidewire investments through added-value solutions from our SolutionConnect alliance partners."

About Guidewire SolutionConnect

Guidewire SolutionConnect is part of Guidewire's alliance partner eco-system, which also includes Guidewire PartnerConnect. Together these programs serve the System Integrators, regional consulting partners, and the technology and information service provider organizations that support Guidewire's Property/Casualty (general/non-life) customers globally.

SolutionConnect is designed to serve market leading third party firms who provide technology solutions and information services that complement Guidewire InsuranceSuite. SolutionConnect member offerings have Guidewire certified accelerators and/or have been integrated and tested with multiple Guidewire InsuranceSuite installations, facilitating their adoption and speeding time-to-value for insurers.

Guidewire SolutionConnect™ member benefits include: access to Guidewire product training, Go-To-Market programs, and ongoing dedicated alliance relationship management. For more information, visit [Partners](#).

About Guidewire Software

Guidewire Software is a provider of core system software to the global Property/Casualty (general/non-life) insurance industry. Designed to be flexible and scalable, Guidewire solutions give insurers the capability to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® spans the key functional areas in insurance – underwriting and policy administration, claims management, and billing. Guidewire is headquartered in Foster City, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, Toronto, and Warsaw. For more information, please visit www.guidewire.com.

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