



Western Reserve Group Selects Guidewire Solution for Rating, Underwriting, Policy Administration, Billing, and Claims Management

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Guidewire InsuranceSuite™ to help regional Property/Casualty insurer increase automation and ease of use to enhance service levels to its agents

WOOSTER, Ohio & FOSTER CITY, Calif.--(BUSINESS WIRE)--Sep. 11, 2013-- Western Reserve Group, a Property/Casualty (P/C) insurer in Ohio and Indiana, and Guidewire Software, Inc. (NYSE: GWRE), a provider of software products to P/C insurers, today announced that Western Reserve Group has selected Guidewire InsuranceSuite™ as its new platform for rating, underwriting and policy administration, claims management, and billing. The company also selected Guidewire Client Data Management™, Guidewire Reinsurance Management™, and Guidewire Standards-based Templates. Western Reserve Group will be implementing the full suite in a phased approach starting with its commercial lines.

Western Reserve Group is dedicated to the independent agency distribution model for its business and selected InsuranceSuite to increase its levels of automation and ease of use for its agents. The organization sought a pre-integrated suite of products that would reduce its expenses and time to market and also simplify its infrastructure. Western Reserve Group also wanted to strategically become current and stay current with the market to meet its customers' needs.

"We selected Guidewire to partner with on our business transformation project for a variety of reasons. We were impressed with Guidewire's track record of customer success as well as with the maturity of its products," said Gregory Owen, vice president, Information Technology and chief information officer. "We also knew that Guidewire is going to continue to make investments in its technology, and this was key in our decision."

"We have several near-term strategic business objectives we are working toward," continued Owen. "Leveraging the new features and functionality that Guidewire InsuranceSuite will bring will allow Western Reserve Group to expand our agency self-service options and help us prepare for future growth."

InsuranceSuite will enable Western Reserve Group to:

- Increase its service levels to agents through automation, accessibility, and self-service capabilities;
- Bring products to market more quickly to effectively compete in their markets;
- Improve its data collection and analysis to easily obtain knowledge about what new products and features will best meet its market's needs;
- Enhance its operational efficiencies due to the standardization of business processes across its lines of business; and
- Reduce operating costs by leveraging a common skill set and configuration tools that come with an integrated suite.

"We are excited about the efficiencies we expect to gain from Guidewire InsuranceSuite," said Michele Young, assistant vice president, Business Operations, Western Reserve Group. "The universal format and easy to navigate screens will make it less cumbersome to train between departments. InsuranceSuite will help enable us to meet our current and long-term business and IT goals."

"We are honored that Western Reserve Group has selected Guidewire InsuranceSuite to enable them to meet their business transformation goals," said Neil Betteridge, vice president, Strategy, Guidewire Software. "We admire their dedication to improving service levels for their agents and look forward to partnering with them on this project."

Guidewire InsuranceSuite powers the mission-critical operations of property/casualty insurers competing in today's market. The suite was designed using a modular approach, enabling insurers to select individual applications -- Guidewire PolicyCenter®, Guidewire BillingCenter®, and Guidewire ClaimCenter® -- or a pre-integrated set, driven by their requirements and priorities. InsuranceSuite provides the flexibility insurers need to deliver insurance the way they want to, by rapidly delivering better products and service to their policyholders and agents, while improving underwriting discipline and lowering operational costs.

About Western Reserve Group

The Western Reserve Group operates exclusively through over 400 independent agents, providing insurance protection to over 170,000 households and businesses in the states of Ohio and Indiana. The company is rated A (Excellent) by A.M. Best. The Western Reserve Group offers a wide range of value added property and casualty insurance products for automobiles, homes, commercial businesses and farms in Ohio and Indiana. For more information, visit www.wrg-ins.com.

About Guidewire Software

Guidewire Software is a provider of software products for Property/Casualty insurers. Designed to be flexible and scalable, Guidewire products enable insurers to deliver excellent service, increase market share, and lower operating costs. Guidewire products include Guidewire InsuranceSuite™, consisting of Guidewire PolicyCenter®, Guidewire ClaimCenter® and Guidewire BillingCenter® which span the core functional areas in insurance; Guidewire LiveSM, a cloud-based network connecting peer insurers, core system data and expert tools through instant on apps; Guidewire DataHub™ and Guidewire InfoCenter™ which help insurers address their data management and business intelligence challenges. Guidewire is headquartered in Foster City, California, with offices in Beijing, Dublin, Hong Kong, London, Munich, Paris, Sydney, Tokyo, Toronto, and Warsaw. For more information, please visit <http://www.guidewire.com>.

NOTE: Guidewire, Guidewire Software, Guidewire ClaimCenter, Guidewire PolicyCenter, Guidewire BillingCenter, Guidewire InsuranceSuite,

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