Rockhill Insurance Group Deploys Guidewire Solution for Rating, Underwriting, Policy Administration, and Billing Management

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Guidewire PolicyCenter® and BillingCenter enable specialty insurer to improve speed to market and enhance its customer service capabilities

KANSAS CITY, Mo. & FOSTER CITY, Calif.--(BUSINESS WIRE)--May 1, 2014-- Guidewire Software, Inc. (NYSE: GWRE), a provider of flexible core system software to Property/Casualty insurers, today announced that Rockhill Insurance Group, a Kansas City-based specialty insurance company, has successfully deployed Guidewire PolicyCenter® as its new underwriting and policy administration solution and Guidewire BillingCenter® as its new billing system. Rockhill also deployed Guidewire Rating Management™ for more precise control and responsiveness over its rating and pricing.

Rockhill selected PolicyCenter and BillingCenter to help it consolidate its systems, increase its business agility, and ultimately enhance the experience of its members and agents. The company also sought to improve efficiency across its geographically dispersed organization and varied lines of business. Rockhill simultaneously deployed PolicyCenter and BillingCenter by line of business in a phased implementation approach. Guidewire is now live across all of Rockhill's lines of business including general liability, environmental liability, and commercial umbrella and excess liability.

"Rockhill serves the excess and surplus (E&S) market and this brings with it specialized requirements," said Phil Cole, vice president, Underwriting and Operations, Rockhill Insurance Group. "Leveraging the flexibility of the Guidewire platform, we have been able to meet our specific needs and provide the best service possible to our agents and customers."

PolicyCenter and BillingCenter will enable Rockhill to:

- More quickly roll out product changes and take advantage of market opportunities;
- Free underwriters from manual tasks, allowing them to focus on risk selection and customer support;
- Leverage high-quality and accurate system data to make better business decisions; and
- Integrate with third-party systems for a more seamless billing and policy administration approach.

"Since implementing PolicyCenter, with Rating Management, and BillingCenter, we've become more nimble in our ability to respond to market changes," added Michelle Glasl, Business Implementation Manager, Rockhill Insurance Group. "Guidewire technology gives us the ability to provide the freedom of rate our underwriters need and the capability to make rate changes without involving a developer."

"We congratulate Rockhill on their successful implementation of Guidewire PolicyCenter and BillingCenter," said Brian Moore, vice president, Americas Consulting, Guidewire Software. "We admire Rockhill's high standards for customer service excellence and are proud to partner with them to help enable the company to continue providing excellent customer service across its diverse lines of business."

Guidewire BillingCenter® is a comprehensive billing and receivables management system built on the core design principles of automation, control and flexibility. BillingCenter allows you to deliver insurance your way by making it easier to automate the billing life cycle; design flexible billing, payment and delinquency plans; manage agent commissions; and enable rapid integration with external payment systems. BillingCenter is available as a standalone system or as part of Guidewire InsuranceSuite™, and can be integrated to a Property/Casualty insurer's legacy systems or third-party applications.

Guidewire PolicyCenter® is a flexible underwriting and policy administration system that enables Property/Casualty insurers to grow business profitably by improving efficiency, while responding with agility to market opportunities and enhancing relationships with agents and customers. Designed to support both commercial and personal lines, PolicyCenter helps insurers streamline front- and back-office processes, from new business submission and quoting through policy renewals. PolicyCenter is available as a standalone system or as part of Guidewire InsuranceSuite™, and can be integrated to an insurer's legacy systems or third-party applications.

About Rockhill Insurance Group

Rockhill Insurance Group, an independent subsidiary of State Automobile Mutual Insurance Company, writes approximately $397 million in specialty property and casualty direct written premium through four insurance company subsidiaries: Rockhill Insurance Company, Plaza Insurance Company, American Compensation Insurance Company, and Bloomington Compensation Insurance Company. Key business segments include excess and surplus (both admitted and non-admitted); RTW, a monoline workers' compensation company; and Absentia, a third party administrator providing workers' compensation claim and loss control services. Rockhill writes business on a non-admitted basis in 50 states and the District of Columbia, and is licensed on an admitted basis in 49 states and the District of Columbia. For more information, visit www.rhkc.com.

About Guidewire Software

Guidewire builds software products that help Property/Casualty insurers replace their legacy core systems and transform their business. Designed to be flexible and scalable, Guidewire products enable insurers to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™ provides the core systems used by insurers as operational systems of record. Additional products provide support for data management, business intelligence, anytime/anywhere access and guidance and monitoring. More than 150 Property/Casualty insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: @Guidewire_PandC.

NOTE: Guidewire, Guidewire Software, Guidewire ClaimCenter, Guidewire PolicyCenter, Guidewire BillingCenter, Guidewire InsuranceSuite, Guidewire PartnerConnect, Guidewire SolutionConnect, Guidewire Live, Live Inside, Before & After, Claim Canvas, Viewpoint, Deliver Insurance Your Way, and the Guidewire logo are trademarks, service marks, or registered trademarks of Guidewire Software, Inc. in the United States and/or other

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