GUIDEWIRE

Germania Insurance Selects Guidewire Products for Underwriting, Policy Administration, Claims Management, Data Management, Business Intelligence, and Billing

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Guidewire InsuranceSuite™ is helping Texas-based Property/Casualty insurer enhance user experience and increase speed-to-market

BRENHAM, Texas & FOSTER CITY, Calif.--(BUSINESS WIRE)--Dec. 8, 2014-- Germania Insurance, a Texas Property/Casualty (P/C) insurer, and Guidewire Software, Inc. (NYSE:GWRE), a provider of software products to P/C insurers, today announced that Germania Insurance has selected Guidewire InsuranceSuite™ as its new platform for the management of underwriting, policy administration, claims, billing, rating, client data, and reinsurance. The company has also selected Guidewire InfoCenter and DataHub as its data management and business intelligence solutions.

Germania selected InsuranceSuite as part of an organization-wide transformation initiative to support the company's vision. Updating its existing systems will help Germania sharpen its competitive edge and provide a better overall experience for agents, employees, and policyholders.

Germania will be deploying InsuranceSuite in three phases. Guidewire ClaimCenter® and InfoCenter represent the first phase of implementation. BillingCenter and PolicyCenter will be deployed next, and Germania's Commercial General Liability and Business Auto Lines will conclude the implementation.

"Implementation of the Guidewire system will have a significant positive impact due to increased functionality and an improved overall experience," said Gary Weiss, first vice president, Germania Insurance. "Germania will be able to more effectively meet our customers' needs."

"From the very beginning, we were looking for a full product suite to transform our business," said Blake Lovelace, second vice president, Germania Insurance. "There are a number of factors that appealed to us regarding Guidewire and InsuranceSuite. We were impressed with the strength of Guidewire's overall technology architecture as well as InsuranceSuite's functionality. Also, we have confidence in Guidewire based on their implementation record of success and their strong reputation."

InsuranceSuite will enable Germania Insurance to:

- Enhance the experience of its customers;
- Increase speed-to-market of new product development and offerings; and
- Reduce technology risks and associated costs.

"We are pleased that Germania Insurance has chosen Guidewire InsuranceSuite to transform their business," said Steve Sherry, group vice president, Americas Sales. "We look forward to working with Germania to successfully implement the platform, helping them to achieve their business objectives, and deliver high levels of customer service."

Guidewire InsuranceSuite powers the mission-critical operations of property/casualty insurers competing in today's market. The suite was designed using a modular approach, enabling insurers to select individual applications -- Guidewire PolicyCenter®, Guidewire BillingCenter®, and Guidewire ClaimCenter® -- or a pre-integrated set, driven by their requirements and priorities. InsuranceSuite provides the flexibility insurers need to deliver insurance the way they want to, by rapidly delivering better products and service to their policyholders and agents, while improving underwriting discipline and lowering operational costs.

About Germania Insurance

The Germania Companies are part of a proud tradition of mutual insurance companies dating back many generations. Germania began 118 years ago in Perry, Texas with 31 members – Central Texas farmers committed to the principle that bearing one another's burdens made them all stronger. Known as "The Insurance Texans Trust" Germania Insurance offers home, auto and life insurance. For more information, please visit www.germaniainsurance.com.

About Guidewire Software

Guidewire builds software products that help Property/Casualty insurers replace their legacy core systems and transform their business. Designed to be flexible and scalable, Guidewire products enable insurers to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite™ provides the core systems used by insurers as operational systems of record. Additional products provide support for data management, business intelligence, anytime/anywhere access and guidance and monitoring. More than 180 Property/Casualty insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: @Guidewire_PandC.

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