

# Guidewire Software Announces Addition of B-Prost and JIEC to its PartnerConnect Program

March 23, 2015

B-Prost and JIEC to support Japanese Property/Casualty insurers implementing Guidewire core systems

TOKYO & FOSTER CITY, Calif.--(BUSINESS WIRE)--Mar. 23, 2015-- Guidewire Software, Inc. (NYSE:GWRE), a provider of software products to Property/Casualty insurers, today announced that B-Prost, a provider of consulting services to Japanese P/C insurers, and JIEC, a large systems integrator in Japan, have joined Guidewire's PartnerConnect™ program. PartnerConnect is Guidewire's invitation-only worldwide network of partners providing consulting services and solutions to enhance, extend, and complement the capabilities of Guidewire products.

With the addition of B-Prost and JIEC to the PartnerConnect program, Guidewire customers in Japan will have access to additional resources, and Guidewire-trained consultants, as they execute their business transformation projects.

Kenji Uozumi, CEO, B-Prost said "We are pleased to continuously work towards successful implementations of Guidewire products by leveraging our in-depth insurance and systems' business know-how, and our technical support experience gained through our close working relationship with Guidewire."

Koji Ueda, Executive Officer, Financial Systems Division, JIEC, said, "JIEC has a rich experience of system development in financial, airline, tourism and many other industries. Especially for the P&C and life insurance industries, we have experience with various application development, policy administration and claim management systems. Based on our previous experiences implementing Guidewire technology, we look forward to supporting Japanese insurance customers as they enhance their business."

"We are pleased to welcome B-Prost and JIEC as our first local Japanese partners to our PartnerConnect program," said Chris Elsmore, vice president, Global Alliances and Business Development, Guidewire Software. "Both companies' local expertise and experience with Guidewire implementations will allow us to support our regional and multi-national customers in meeting their business transformation goals."

### About Guidewire PartnerConnect™

Guidewire PartnerConnect™ is a network of select partner companies that provide consulting services and solutions to enhance, extend, and complement the capabilities of Guidewire products. Our worldwide partner community helps contribute to the success of our mutual customers in the Property/Casualty insurance industry by delivering Guidewire software implementations, value-add solution & technology offerings, and guidance on insurance industry best practices.

Guidewire PartnerConnect is an invitation-only program. For more information about Guidewire PartnerConnect please visit <a href="https://www.guidewire.com/partners/">www.guidewire.com/partners/</a>.

#### **About B-Prost**

B-Prost offers a broad range of business and IT services, leveraging a deep experience acquired through the development of numerous general insurance business systems for Japanese customers. The company specializes in providing business services and system development and maintenance services to the general insurance industry. Through a quick understanding of the business and system requirements, B-Prost can propose efficient improvements and development.

Our undisputed knowledge of the insurance business and systems allows us to propose best practices to our customers. www.b-prost.co.jp.

#### **About JIEC**

JIEC, founded in 1985, has leveraged its core competences in infrastructure technologies to develop systems in various fields, like finance, airlines, travel, etc. Our Financial Systems Division covers general and life insurance, banks, securities and credit card companies. Building on the know-how and technical skills cultivated through the development of numerous information systems, JIEC is aiming at becoming a partner for its customers, answering the customers' needs in IT transformation while proactively proposing to leverage new technologies. JIEC will propose best practices in various phases of a Guidewire Software product implementation, such as implementation and development. <a href="https://www.jiec.co.ip">www.jiec.co.ip</a>.

## **About Guidewire Software**

Guidewire builds software products that help Property/Casualty insurers replace their legacy core systems and transform their business. Designed to be flexible and scalable, Guidewire products enable insurers to deliver excellent service, increase market share and lower operating costs. Guidewire InsuranceSuite<sup>TM</sup> provides the core systems used by insurers as operational systems of record. Additional products provide support for data management, business intelligence, anytime/anywhere access and guidance and monitoring. More than 180 Property/Casualty insurers around the world have selected Guidewire. For more information, please visit <a href="https://www.guidewire.com">www.guidewire.com</a>. Follow us on twitter: <a href="https://www.guidewire.pandc">@Guidewire.pandc</a>.

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Guidewire Software, Inc.

Diana Stott, +1-650-356-4941 Director, Communications dstott@guidewire.com or

Guidewire Software Japan K.K.

Tel: 03-4590-4500

TrainTracks (PR agency of Guidewire Software Japan K.K) Ayano Sako, Yukiko Harada, 03-5738-4177 guidewire@traintracks.jp