



Hays Companies Leverages Guidewire Predictive Analytics

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Workers' comp brokerage customers utilizing advanced predictive analytics

MINNEAPOLIS & FOSTER CITY, Calif.--(BUSINESS WIRE)--Mar. 13, 2017-- [Hays Companies](#), one of the fastest growing, privately-held risk management, insurance, and employee benefits advisors in the country, and [Guidewire Software](#) (NYSE:GWRE), a provider of software products to the Property/Casualty (P/C) insurance industry, today announced that Hays Companies is utilizing [Guidewire Predictive Analytics™ for Claims](#) as an integral part of their Risk Management practice.

"We have been utilizing our Guidewire predictive modeling tool for over a year now to help our clients proactively manage their claims, and we have received a lot of positive feedback. By taking a proactive approach on claims management as early as day one, we have been able to provide key insight into which claims could potentially become severe," said David Britt, Executive Vice President, Hays. "We are excited to continue our partnership with Guidewire, and work with them to expand our model even further."

"We're very pleased to be the analytics solution of choice for this initiative at Hays," said Mike Polelle, chief delivery officer, Guidewire Software. "Hays Companies' implementation of a predictive severity score into the claims administration process takes Workers' Compensation claims management to a whole new level."

About Hays Companies

Hays Companies is one of the fastest growing, privately-held risk management, insurance and employee benefits advisors in the country. Our philosophy of delivering the highest-quality, customer-focused service has led to significant growth for 20 years. Today the company includes 750+ experienced professionals in more than 35 locations throughout the United States. For more information, please visit <https://www.hayscompanies.com>.

About Guidewire Predictive Analytics

[Guidewire Predictive Analytics™](#) turns data into actionable insights, empowering insurers to make data-driven decisions through-out the insurance lifecycle. It helps general insurers adapt and succeed as they progress along their journeys to becoming organizations driven by data and analytics. By building predictive models from multiple data sets, analyzing model output, and deploying predictive models to provide front-line guidance to decision makers, insurers can realize significant reductions in loss ratio and expenses while growing the top line. Part of Guidewire's Data and Analytics family of products Guidewire Predictive Analytics includes apps for addressing claims management decisions and underwriting and distribution objectives.

About Guidewire Software

Guidewire delivers the software that Property/Casualty (P/C) insurers need to adapt and succeed in a time of rapid industry change. We combine three elements – core operations, data and analytics, and digital engagement – into a technology platform that enhances insurers' ability to engage and empower their customers and employees. 260 P/C insurers around the world have selected Guidewire. For more information, please visit www.guidewire.com. Follow us on twitter: [@Guidewire_PandC](#).

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