



Northern Neck Insurance Company Implements Guidewire InsuranceNow

October 1, 2020

"Virginia only" insurer increases operational efficiency with Guidewire's core platform in the cloud

IRVINGTON, Va. & SAN MATEO, Calif.--(BUSINESS WIRE)--Oct. 1, 2020-- Northern Neck Insurance Company, a "Virginia only" insurer, and Guidewire Software, Inc. (NYSE: GWRE), the platform P&C insurers trust to engage, innovate, and grow efficiently, today announced that Northern Neck successfully implemented InsuranceNow to modernize its infrastructure and increase operational efficiency. The company implemented InsuranceNow for all of its lines of business simultaneously.

"With InsuranceNow, we have a modern, customer-centric core system offering disaster recovery and scalability, while reducing our own internal system maintenance requirements," said Pam Walker, senior vice president, Information Technology, Northern Neck. "User feedback about the system has been positive regarding increased productivity in claims processing due to the embedded workflow. Agents are also able to use InsuranceNow to process more transaction types than in the past. Through direct agent access to InsuranceNow, we no longer need a separate portal for agents to provide services to their customers."

"We congratulate Northern Neck on its successful InsuranceNow implementation," said David Burns, vice president, Professional Services, InsuranceNow, Guidewire Software. "We are thrilled that InsuranceNow is providing Northern Neck with a value-based P&C core platform as a cloud service to continue its mission of helping Virginians protect their financial futures by insuring their homes and most valuable possessions."

About Northern Neck Insurance Company

Northern Neck Insurance Company is a "Virginia Only" insurer focused on protecting and preserving the interests of Virginians. The company insures responsible homeowners, landlords, renters and automobile owners against loss, harm and liability throughout Virginia by providing comprehensive, competitively-priced insurance and best-in-class response when a claim is filed. Northern Neck Insurance is offered through a large network of independent insurance agents throughout Virginia. For more information about Northern Neck, please visit the company website at www.nnins.com.

About Guidewire Software

Guidewire is the platform P&C insurers trust to engage, innovate, and grow efficiently. We combine digital, core, analytics, and AI to deliver our platform as a cloud service. More than 400 insurers, from new ventures to the largest and most complex in the world, run on Guidewire.

As a partner to our customers, we continually evolve to enable their success. We are proud of our unparalleled implementation track record, with 1,000+ successful projects, supported by the largest R&D team and partner ecosystem in the industry. Our marketplace provides hundreds of applications that accelerate integration, localization, and innovation.

For more information, please visit www.guidewire.com and follow us on Twitter: [@Guidewire_PandC](https://twitter.com/Guidewire_PandC).

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