



Guidewire Accelerates Digital Transformation for Insurers with Growing Global Partner Ecosystem

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SAN MATEO, Calif.--(BUSINESS WIRE)--Oct. 22, 2025-- Guidewire (NYSE: GWRE) announced significant initiatives to strengthen its global presence and partner ecosystem, including a global expansion of its Marketplace Summit and the elimination of fees for all e-learning education courses for Guidewire partners. These strategic moves complement the strong global growth of Guidewire in FY25, with increased market momentum in Latin America and Asia-Pacific regions specifically.

Highlighting the company's commitment to customer success, Guidewire hosted its third Marketplace Summit in London, bringing customers and partners together to collaboratively address real-world challenges and drive innovative solutions. Its theme focused on the enhanced user experience and cost efficiency Guidewire Marketplace solutions can provide for insurers. Building on its success, the Marketplace Summit will expand globally in 2026, bringing transformative insurance technology solutions directly to Guidewire customers across North America, Europe, and Asia-Pacific.

In a move to enhance the capabilities and expertise of Guidewire PartnerConnect partners globally, Guidewire has removed the fees for all of its e-learning education courses. The initiative will enable partners to more easily grow their pool of certified Guidewire analysts and developers, leading to more effective, efficient implementations and solutions for insurers.

"This fiscal year has seen remarkable momentum across our global partner community," said Will Murphy, Vice President, Marketplace and Technology Alliances, Guidewire. "The success of our Marketplace Summit, coupled with the removal of partner e-learning fees, underscores our commitment to fostering a partner ecosystem devoted to Guidewire customers' success. Our partners' continued investment and collaboration validates Guidewire Cloud as the foundation for P&C insurance innovation."

The quarter also saw expansion of the PartnerConnect program with six new Technology partners joining at the Growth level: [Cadence Rx](#), [DingGo AU](#), [FPAM Systems](#), [Floatbot](#) (a former Insurtech Vanguard), [Postex](#), and [Roots](#) (a former Insurtech Vanguard). These partners will develop extensions for Guidewire customers to leverage with Guidewire Cloud. Additionally, [Ogon Consulting](#) achieved the InsuranceNow specialization, expanding the network of qualified firms for InsuranceNow customers.

New integrations are consistently being added to the Guidewire Marketplace. Guidewire Marketplace continued to grow in the fourth quarter, with new extensions from 16 Consulting and Technology partners, including [Assurant](#), [Capgemini](#), [Cognizant](#), [Copart](#), [Deloitte](#), [Earnix](#), [EY](#), [Genesys](#), [Genpact](#), [Hexaware](#), [Hubio](#), [Ivans](#), [LenderDock](#), [OpenText](#), [PwC](#), and [Verisk Analytics](#).

"Guidewire Consulting partners play a crucial role in delivering successful implementations for insurers and we're committed to empowering them with the knowledge and tools they need to excel," said Lisa Walsh, Group Vice President, Global Consulting Alliances, Guidewire. "Providing our partner community with best-in-class education ensures that our customers can accelerate their digital transformation journey with confidence, backed by the P&C industry's most comprehensive and skilled ecosystem of partners."

Please find more information about specializations and PartnerConnect program levels [here](#).

About Guidewire PartnerConnect

Guidewire PartnerConnect, consisting of Consulting and Technology partners, helps insurers drive their businesses forward by delivering innovative solutions, industry and technology insights, and holistic advice.

Guidewire PartnerConnect Consulting partners deliver specialized consulting services, including business transformation, strategy, implementation, and related solution and delivery services with over 28,000 consultants worldwide who have been trained or are experienced in Guidewire products. Guidewire PartnerConnect is an invitation-only program.

Guidewire's technology ecosystem is the largest in the P&C industry, with over 225 technology partners providing over 300 integrations in the Guidewire Marketplace. Guidewire PartnerConnect Technology partners provide software, technology, and data solutions as well as insurance support services. Our Technology Alliances partners help drive business value and innovation for insurers by developing and delivering integrations, extensions, apps, and other complementary solutions for Guidewire products. All of our Ready for Guidewire partner solutions are validated for security, quality, and compatibility with Guidewire, and can be found on the [Guidewire Marketplace](#).

For more information about Guidewire PartnerConnect, please visit <http://www.guidewire.com/partners>.

About Guidewire Software

Guidewire is the platform P&C insurers trust to engage, innovate, and grow efficiently. More than 570 insurers in 43 countries, from new ventures to the largest and most complex in the world, rely on Guidewire products. With core systems leveraging data and analytics, digital, and artificial intelligence, Guidewire defines cloud platform excellence for P&C insurers.

We are proud of our unparalleled implementation record, with 1,700+ successful projects supported by the industry's largest R&D team and partner ecosystem. Our marketplace represents the largest partner community in P&C, where customers can access hundreds of applications to accelerate integration, localization, and innovation.

For more information, please visit www.guidewire.com and follow us on [X](#) and [LinkedIn](#).

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